

Job Advertisement

We are looking for a

Business Development Manager (m/f/d) Poland

to start as soon as possible.

Your Responsibilities as Business Development Manager (m/w/d) Poland

- Identify and drive new project opportunities, build a strong industry network, and acquire new clients for communication solutions within the energy sector
- Lead the international expansion of existing business areas, with a primary focus on Northern Europe (UK, Scandinavia), Poland, and the Baltic States
- Manage, maintain, and further develop relationships with existing clients
- Develop, structure, and deliver compelling concepts, proposals, and commercial offers
- Travel independently across Poland and neighboring countries (approximately 50% travel)

Your profile as Business Development Manager (m/w/d) Poland

- Degree in Industrial Engineering & Management with a focus on Marketing and Sales, or completed vocational training in sales or an equivalent qualification
- Minimum of 5 years of proven professional experience in a comparable role within the energy sector, with mandatory experience in communication technologies
- Demonstrated track record of successfully acquiring and securing key accounts
- Strong market awareness and in-depth understanding of industry dynamics
- High level of commitment, along with excellent communication and presentation skills
- Fluent business-level proficiency in Polish and English is required; additional languages (especially German) are a plus

Our benefits

- Permanent employment contract with a 6-month probation period
- Capital-forming benefits (VL) after successful completion of the probation period
- Experienced and motivated team with flat hierarchies
- Open-door policy, short decision-making processes, and a collaborative leadership style

Interested?

Then please send us your CV and cover letter to EuroSkyPark GmbH, Human Resources Department, Heinrich-Barth-Straße 30, 66115 Saarbrücken by email to jobs@euroskypark.com.