

Job offer

We are looking for a

Sales Representative Italy (m/f/d)

Your Responsibilities as a Sales Representative Italy (m/f/d)

- Developing and implementing strategies to acquire new customers in the key account segment
- Identifying projects, building a network, and independently acquiring new customers for communication solutions in the energy sector
- Expanding existing business areas internationally, with a primary focus on the markets in Italy and Southern Europe
- Creating and presenting concept proposals and offers
- Independently traveling within Italy and Europe (approx. 50% travel required)

Your Profile as a Sales Representative Italy (m/f/d)

- Degree in industrial engineering with a focus on marketing and sales, or completed training in sales with equivalent further education
- **At least 5 years of proven professional experience in a comparable position within the energy sector; experience in communication technology is essential**
- **Demonstrable success in acquiring and securing major clients**
- Strong market understanding
- High level of commitment, as well as excellent communication and presentation skills
- **Excellent English and Italian (spoken and written) is mandatory; additional languages are an advantage**
- Willingness to complete a 4-week onboarding period at our office in Saarbrücken, Germany.

Our Benefits for you

- Permanent German employment contract with a 6-month probation period (freelance contract possible upon request)
- Highly motivated team and flat hierarchies
- Open-door policy, short decision-making processes, and a collaborative leadership style
- 30 days of vacation and flexible working hours

Interested?

Then please send your resume to EuroSkyPark GmbH, Human Resources Department, Heinrich-Barth-Straße 30, 66115 Saarbrücken, Germany or via email to jobs@euroskypark.com. We look forward to meeting you!